

23 July 2025

**The Public Investment Corporation SOC Limited (PIC) is an asset management firm, whose mandate is to make investments in various sectors of the economy on behalf of public sector entities. Amongst our clients are the Government Employees Pension Fund, the Unemployment Insurance Fund and the Compensation Fund. Over the years, we have grown to be amongst the top, large investment managers in South Africa and the rest of the African continent, with current assets under management at just over R3 trillion. At the centre of our growth is a team of self-driven professionals who are results-focused.**

**We are currently seeking applications from dynamic individuals for the following position:**

- **Position: Sector Specialist: Financial Services and Financial Inclusion**
- **\*Job Grade: E1 – E4**
- **Ref: SSF004**
- **Salary:** All-inclusive remuneration package negotiable
- **Centre:** Research and Innovation

**Purpose of the role:**

As part of the Research and Innovation team, the candidate will support both the Listed and Unlisted teams with the generation of well-researched investment ideas, industry-leading sector knowledge, strategic initiatives and contribute to growth in assets under management.

**Requirements:**

- Postgraduate Degree in Commerce, Finance or equivalent qualification. Master's degree/MBA/CFA would be advantageous.
- At least 5 - 8 years of relevant experience independently covering financial services research and analysis (banks, insurers, asset managers, micro lenders, etc.).
- Experience in undertaking sector research with implications for the economy, financial markets and investments is key.
- Experience of implementing research views on investment portfolios
- FAIS RE5 Certificate or it must be obtained within 6 months of employment

**Duties:**

- Produce industry-leading proprietary research that generates investment views and ideas in the Financial Services and Financial Inclusion sectors.
- Identify investment opportunities across the unlisted Financial Services / Inclusion sectors.
- Research and analyse the impact of current as well as evolving macro themes and trends in the Financial Services/ financial inclusion sector.
- Develop industry-leading knowledge on sectorial key value creation drivers and response to various macro environments.
- Identify and generate sector, intra-sector and cross-sector investable opportunities.
- Develop, analyse and update valuation models for private companies. Estimate sector returns.
- Remain up-to-date on developments in global financial markets and economics.
- Assist deal teams in understanding the key risks and opportunities during the due diligence process, when potential investments are being evaluated.
- Assist with deal origination for PIC's Project Development Partnership Fund.
- Prepare speaking and briefing notes for executive and non-executive directors on various topics.

**Competencies and skills:**

- Company and Sector analysis
- Financial modelling skills
- Excellent writing and communication skills
- Excellent presentation skills
- Ability to work alone and in a team
- Time management
- Performance and result-oriented
- Ability to deal with pressure/stress
- Stay abreast with the latest trends in the economy
- Problem-solving skills
- Ability to evaluate market intelligence
- Customer service orientated
- Management skills
- Analytical thinker
- Good understanding of Risk
- Experience in working on Bloomberg (preferred)

Our firm values diversity and excellence, and is committed to realising these across all operations and investment activities. If you are dynamic, resilient, agile, disciplined and eager to be part of a team that is focused on creating meaningful change, you are encouraged to apply for this position.

**Closing Date: 5 August 2025**

**\* Grade Range:** The grade range for this position is from E1– E4, commensurate with applicable minimum requirements.

**The PIC is an equal opportunity employer and aligns appointments with its Employment Equity Plan.**

Please forward a copy of your comprehensive curriculum vitae to: [Recruitment4@pic.gov.za](mailto:Recruitment4@pic.gov.za)

**Privacy Notice:** *By submitting your application, you consent to the PIC processing your personal information as per applicable laws and the PIC Privacy Policy available on the PIC website ([www.pic.gov.za](http://www.pic.gov.za)). You are free to withdraw your consent at any time, after which, the PIC may cease processing your application.*