

PIC 026/2020: REQUEST FOR PROPOSAL: TO APPOINT A SUITABLY QUALIFIED BIDDER FOR THE PROVISION OF IBM COGNOS FINANCIAL REPORTING DEVELOPMENT, SUPPORT, MAINTENANCE AND LICENSE RENEWAL SERVICES FOR A PERIOD OF THREE (3) YEARS

The Public Investment Corporation (PIC) is a registered Financial Service Provider (FSP) and a public entity, wholly owned by the South African Government. PIC invests funds on behalf of public sector entities. Among the PIC's clients are the Government Employees Fund ("GEF"), Unemployment Insurance Fund ("UIF") and Compensation Fund ("CP"):

The PIC uses IBM Cognos Express for Financial Business Intelligence and Client reporting, Cognos is implemented in three (3) environments i.e. Test, Production & Disaster Recovery. The Cognos implementation at the PIC comprises the following key IBM components/modules:

- Planning Analytics Express;
- Cognos Express Performance Management; and
- Planning Analytics Cognos Analytics

The PIC has limited IBM Cognos skilled resources hence the requirement for Development, Maintenance, and Support services; to ensure continued operability and reliability of the Cognos solution.

The PIC IBM Cognos products are licensed through the IBM International Passport Advantage with entitlement to the PIC and requires annual software subscription and support renewal. As such, the RFP document seeks to identify a suitably qualified bidder for the provision of IBM Cognos financial reporting development, support, maintenance and license renewal services for a period of three (3) years

Bid documentation will be available on the PIC website: www.pic.gov.za. The Documents will be published on: tenders/corporate/Advertised/PIC026/2020 from 29 March 2021.

Virtual Compulsory briefing session will be held on 13 April 2021, 11:00 AM, Bidders need to register on tenders@pic.gov.za by 12:00, 12 April 2021 (No late registrations will be accepted)- PIC026/2020 to be quoted in all communication.

Closing date for the bid submission: 30 April 2021, Closing time: 11:00 AM

Proposals must be submitted electronically to tenders@pic.gov.za. Reference number: PIC026/2020 must be indicated in all correspondence.

Enquiries: tenders@pic.gov.za

**(PIC026/2020): REQUEST FOR PROPOSAL
TO APPOINT A SUITABLY QUALIFIED BIDDER FOR THE
PROVISION OF IBM COGNOS FINANCIAL REPORTING
DEVELOPMENT, SUPPORT, MAINTENANCE AND LICENSE
RENEWAL SERVICES FOR A PERIOD OF THREE (3) YEARS**

Bid Number : PIC 026/2020
Closing Date : 30 April 2021
Closing Time : 11:00 am
Electronic Submission : tenders@pic.gov.za

Virtually Compulsory Briefing Session: 13 April 2021, 11:00 AM

Registration for briefing session 12 April 12:00PM, no late registrations will be accepted

Validity period of bid: 180 days

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1 DEFINITIONS AND ABBREVIATIONS

- 1.1 **B-BBEE** status level of contributor means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of good practice on Black Economic Empowerment, issues in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 1.2 **Bid** means a written offer in a prescribed or stipulated form in response to an invitation by PIC for the provision of goods and services, through price quotations, advertised competitive tendering processes or proposals;
- 1.3 **BBEE Act** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 1.4 **Consortium or joint venture** means an association of persons for the purpose of combining their expertise, property, capital, skill, and knowledge in an activity for the execution of a contract;
- 1.5 **Contract** means the agreement that results from the written acceptance of a bid by the PIC and successful negotiation and signature of same by both parties delegated authorities;
- 1.6 **Functionality** means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account among other factors, the quality, reliability, viability, and durability of service and the technical capacity and ability of a bidder;

- 1.7 **Management** means an activity inclusive of control and performed on a daily basis, by any person who is a principal executive officer of the company, by whatever name that person may be designated, and whether or not that person is a director;
- 1.8 **Ownership** means the percentage ownership and control, exercised by individuals within an enterprise;
- 1.9 **Validity Period** means the time period for which price quotation for the provision of goods and services shall remain valid, in this case, being a period of 120 (one hundred and twenty) days;
- 1.10 **PPPFA** means the Preferential Procurement Policy Framework Act, 2000 (Act No 5 of 2000);
- 1.11 **SANAS** means the South African National Accreditation System;
- 1.12 **POPIA** means the Protection of Personal Information Act, 2013 (Act No 4 of 2013);
- 1.13 **GDPR** means the General Data Protection Regulation;
- 1.14 **POPI** means the Protection of Personal Information Act;
- 1.15 **Cognos Analytics** means a business intelligence platform that supports the entire analytics cycle, from discovery to operationalization.
- 1.16 **T-SQL (Transact-SQL)** means a set of programming extensions from Sybase and Microsoft that add several features to the Structured Query Language (SQL), including transaction control, exception and error handling, row processing, and declared variables.

2 INTRODUCTION

The Public Investment Corporation (PIC) is an asset management company wholly owned by the government of the Republic of South Africa duly represented by the Minister of Finance. The PIC manages investments on behalf of public sector funds which include the Government Employees Pension Fund (GEPF), Unemployment Insurance Fund (UIF), and Compensation Fund.

Established in 1911, the PIC ranks amongst the best and most successful asset management firms in the world and is by far the biggest in Africa. The PIC runs one of the most diversified portfolios, which is made up of multiple asset classes. These asset classes include listed equities, real estate, capital markets, private equity, and impact investing. Through listed investments, the PIC controls over 10% of the Johannesburg Stock Exchange and has direct and indirect exposure to almost all sectors of the South African economy. The Corporation has the mandate to invest in the rest of the African continent and beyond. Over and above generating financial returns for clients, through its impact-investing programme, the PIC seeks to generate social returns by investing in projects that ensure inclusive growth. The PIC supports the United Nations' Sustainable Development Goals and considers environmental, social and governance issues in all its investments.

The PIC manages assets exceeding R2 trillion; and as the leader in the Asset Management industry, it thrives to meet and exceed its clients' expectations.

3 BACKGROUND

3.1. The PIC is in a process of modernizing its processes in an effort to achieve its strategic objectives such as, but not limited to the following:

- Fulfilling and exceeding its client expectations by investing in sustainable growth, inclusivity, and transformation;
- Becoming a catalyst for continental integration and a global investor; and
- Growing our client base and investment products offering through innovative thinking.

3.2. The PIC uses IBM Cognos Express for Financial Business Intelligence and client reporting. PIC runs Cognos version 11 (*IBM Cognos TM1 Server Application: 11.0.9.58, IBM Planning Analytics for Excel:11.0 & Analytics: 11.1.3*), which is implemented in three (3) environments i.e. Test, Production & Disaster Recovery. The Cognos implementation at the PIC comprises the following key IBM components/modules:

- Planning Analytics Express;
- Cognos Express Performance Management; and
- Planning Analytics Cognos Analytics.

3.3. The PIC has limited IBM Cognos skilled resources hence the requirement for Development, Maintenance, and Support services; to ensure continued operability and reliability of the Cognos solution.

3.4. The PIC IBM Cognos products are licensed through the IBM International Passport Advantage with entitlement to the PIC and requires annual software subscription and support renewal.

4 KEY DATES AND ACTIVITIES

No	Description	Date/Time
1.	RFP is published	28 March 2021
2.	Compulsory Virtual Briefing Session	13 April 2021
3.	Closing date	30 April 2021

Table 1: Key dates and activities

5 SCOPE OF WORK

The scope of work defines the activities to be performed and highlights what deliverables are to be met by the prospective bidder(s).

5.1 IBM Cognos Maintenance and Support

Maintenance and support services for the IBM Cognos solution to support system continuity including routine maintenance on all its customized development including the following:

#	Scope of work	Comply	Not Compliant	Comments	Reference Page on Proposal
1.	Corrective and preventative maintenance on the Cognos solution as and when required.				
2.	Provide IBM Cognos enhancements upon request.				
3.	Cognos software and process analysis in response to the frequent occurrence of the same or related problems.				
4.	Performance tuning as and when required, and when the performance benchmark is not met.				
5.	Any ad-hoc support requirements or other mutually agreed activities required by the PIC for the continuous operation of the solution which is in line with Service Level Agreement.				

6.	Planning and implementing software upgrades and maintenance.				
7.	General troubleshooting and resolution to queries related to the customized Cognos solution.				
8.	General needs analysis and support.				

Table 2: IBM Cognos Maintenance and Support

5.2 IT Project Management services

The service provider must provide IT project management services including but not limited to the following;

#	Scope of work	Comply	Not Compliant	Comments	Reference Page on Proposal
1.	Project management documentation to track and monitor the risks, scope, milestones, time, and resources for the development and implementation of the logic of reports on IBM Cognos (i.e. project plan, statement of work).				
2.	Project management, deliverables delivered on time and budget.				

3.	Plan and deliver functional and technical knowledge transfer training to the Information Technology team, PIC employees (i.e. business and technical).				
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Table 3: IT Project Management services

5.3 IBM Cognos Financial Reporting Development Services

An allocation of at least forty (40) to a maximum of hundred (100) development services hours per month, that would be used for further enhancements of Cognos for requirements that include but not limited to; the following:

#	Scope of work	Comply	Not Compliant	Comments	Reference Page on Proposal
1.	Perform analysis to understand the current issues, relationships from the data source extracts to generate the various financial reports in Cognos.				
2.	Document in detail the outcome of the analysis stage, according to PIC standard and obtain sign-off before the logic of the financial report/s can be built.				

3.	Develop the logic for generating different types of monthly and quarterly financial reports.				
4.	Design and development of new Cognos report i.e. logic of the reports, processes, or cubes.				
5.	Ad-hoc development of Cognos database T-SQL scripts and procedures.				
6.	Configuration, amendment, or implementation of new report sources.				
7.	Any additional enhancements of the existing Cognos reports, cubes, processes, or databases.				
8.	Document test cases and test scenarios to be performed by the end-users during User Acceptance Testing (UAT).				
9.	Perform testing and quality assurance of the logic built for the different types of reports.				
10.	Assist with User Acceptance Testing (UAT) with the business end-users and				

	ensure there is necessary sign-off before deploying the change into the production environment.				
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Table 4: IBM Cognos Financial Reporting Development Services

5.3.1 IBM Cognos Financial Reporting Development hourly rate

Please indicate the hourly rate per grouping of the quantity of development hours.

This must also be reflected under the pricing model **8 Phase 4: PRICING PROPOSAL.**

Hours	Price per hour
40-60	
61-80	
81-100	

Table 5: Development hourly rate

5.4 IBM Cognos License Renewal

Provide IBM Cognos license renewal services through PIC Passport Advantage for each of the three (3) years, for the following products. The IBM Cognos license will be renewed annually.

Product Code	Product Description	Quantity
E09TOLL	IBM Planning Analytics Express Connector per Install	1

E09T7LL	IBM Planning Analytics Express Connector for Non-Production environment per Install	2
E07PQLL	IBM Planning Analytics Express Administrator Authorised User	3
E01NALL	IBM Cognos Express Performance Management User Per Authorised User	15
E07PLLL	IBM Planning Analytics Cognos Analytics User Per Authorised User	10

1 TABLE 6: COGNOS LICENSE RENEWALPROJECT MANAGEMENT SERVICES

The Bidder should provide Project Management Services for the development and implementation of Cognos reporting logic. The PIC further recognizes the importance of employing the correct delivery model from the onset.

This will ensure that there is proper planning, phase identification and prioritization, improved coordination; reduced risk, and the eventual execution is seamless.

The Bidder should also provide a detailed description of their Project Management process/ methodology in sufficient detail to convey to the PIC that it is capable to implement its proposed service on time and within budget. The methodology should indicate clear stage gates that require approval and signoff, triggering payment on completion of key milestones.

The PIC expects the service provider to provide project management deliverables including but not limited to, project plan to track and monitor the scope, milestones, and time.

The bidder shall clearly specify the proposed approach, methodology, and plan for the development and implementation of Cognos monthly reporting logic

As part of the project management services, the bidder(s) is expected to provide the following in the proposal:

- **Project Methodology** (including Project Management & Governance, Change Management, and Risk Management);
- **PIC services offering Readiness Assessment** (with recommendations);
- **Implementation Plan** (IBM Cognos financial reporting development); and
- **Post Implementation** - stabilisation, service delivery, and support (including managed services life cycle)

2 CLIENT REFERENCES

Bidder(s) is expected to provide a list of at least three (3) contactable clients references of companies where IBM Cognos financial reporting work has been successfully delivered within the last 12 months.

The PIC may use the references provided as a basis for which client sites will be visited. For shortlisted Bidder(s), the PIC may require assistance to arrange site visits and demonstration of IBM Cognos services on request. References details must be as follows:

- 2.1 The name of the entity, contact person, designation of contact, contact number, services provided and contract, dates; or
- 2.2 Reference letter from the client confirming the IBM Cognos financial reporting development, maintenance, and support services.

3 SERVICE MANAGEMENT

The Bidder is expected to provide Service Level Agreements for Support and Maintenance for a period of 3 years stipulating and inclusive of the following:

- **Premium support must include the following:**
 - **Service Levels:** Service Priority Levels and associated Turnaround times as follows:

Priority/ Severity	Response Turn Around Time	Resolution Turn Around Time
1	Within 15 Minutes	Within 2 business hours
2	Within 30 Minutes	Within 4 business hours
3	Within 1 hour	Within 8 business hours

1. Relationship Management Activities;
2. Services credit methodology in case of a Service Level Breach;
3. Provide dedicated resources that will support the PIC remotely and when required physically at the PIC offices especially during the month-end period where the PIC team will be relying on the IBM Cognos financial reporting.
4. Additionally, if the resources assigned to the PIC by the Service Provider fails to deliver services in the required standard, the PIC reserves the right to request for a replacement within 72 (seventy-two) hours following a written request; and
5. Sample service level reporting.

4 EVALUATION CRITERIA AND METHODOLOGY

The evaluation criteria will be based on the following requirements:

- **Phase 1:** Compliance with administrative requirements
- **Phase 2:** Minimum Requirements
- **Phase 3:** Technical/functional scoring criteria (100 points).

Bidders, who score below 70 points, will not go through to the next level of evaluations. Presentations and site visits will form part of the technical evaluation. (Bidders who score 70 or more points out of 100 points allocated at technical evaluation will be subjected to site visits and further evaluated on price and B-BBEE upon confirmation of infrastructure during site visits).

Price and BEE Evaluations (80/20 points).

- **Phase 4:** Pricing Proposal

Bidder(s) who fail to comply phase 1 and 2 requirements will not proceed to the next phases.

Price and BEE Evaluations (80/20 points). (Bidder who scores 70 or more points out of 100 points allocated at technical evaluation may be subjected to site visits and further evaluated on price and B-BBEE upon confirmation of infrastructure during site visits).

5 PHASE 1: ADMINISTRATIVE REQUIREMENTS

The Bidder will proceed to the next stage when they comply with the requirements stated herein below.

Submission of:

Requirement	Appendix Number	Tick if included ✓
A valid and original Tax Clearance Certificate/Valid Tax Pin Number.		
Requirement	Appendix Number	Tick if included ✓
BBBEE status level certificate –Accredited by SANAS (If no BEE certificate is submitted/or BEE certificate submitted is not valid, no points will be allocated for BEE). EME's and QSE's –sworn Affidavit		
Signed and completed declaration of interest document		
Signed and completed SBD 1 – Invitation to Bid document		
Signed and completed Company Information document		

Audited or independently reviewed financial statements (Management account) not older than 18 months.		
Completed and signed Company Information document and submission of all the required documentation as stipulated in the company profile document		
Acceptance of the conditions as stipulated in the bid document		
All documents should be clearly indexed,		
Requirement	Appendix Number	Tick if included ✓
Proposal to be submitted electronically to tenders2@pic.gov.za		
The CSD (Central Supplier Database) is a single source of all supplier information for all spheres of government and all suppliers engaging with the PIC should be registered on the CSD. Kindly enclose your CSD Document.		

6 PHASE 2: MINIMUM REQUIREMENTS

If the bidder does not meet the minimum requirements, then the bidder will be disqualified immediately.

#	Minimum requirements	Yes or No	Proof must be provided if the response is yes and paragraph in Bid Proposal to be referenced e.g. page 7, par 1
1.	The company must have a minimum of five (5) years' experience in implementing and supporting IBM Cognos financial reporting.		
2.	The prospective bidder must be an IBM business partner with either of the following recognition level (: <ul style="list-style-type: none"> • Silver, • Gold; or • Platinum). 		

Table 7: Minimum Requirements

7 PHASE 3: TECHNICAL / FUNCTIONAL SCORING CRITERIA

With regards to technicality/functionality, the following criteria shall be applicable, and the maximum points of each criterion are indicated in the table below:

Technical / Functional Criteria				Weightings			
7.1 Compliance to the Scope of Work				55			
Bidder must illustrate the current capability and capacity to meet PIC IBM Cognos maintenance support, development, and license renewal services.							
IBM	Cognos	Financial	Reporting			Weight	Section in Proposal
Development, Maintenance Support, & License Service Scope Item							
IBM Cognos Maintenance and Support (incl. license renewal)						25	
IT Project Management services				10			
IBM Cognos Financial Reporting Development Services				20			
<p>The Bidder must provide the above table as an attachment to the RFP response to the PIC IBM Cognos financial reporting maintenance support, development, and license requirements.</p>							

Technical / Functional Criteria	Weightings																														
<p data-bbox="193 436 1402 627">7.2 CVs of Allocated Resources – Years of experience in the development, supporting, and maintenance of IBM Cognos financial reporting environments.</p> <p data-bbox="193 649 1402 851">All the resources must be IBM Cognos certified (i.e. on one or more of Cognos products within the PIC) and have a minimum of three (3) years of IBM Cognos Financial Reporting maintenance and support, and/or development experience.</p> <p data-bbox="193 873 1402 974">Provide at least three (3) CVs of IBM Cognos certified resources that will be assigned to service the PIC.</p> <p data-bbox="193 996 1402 1332">In addition, the table below must be completed and included in the bid proposal section with the CVs. Failure to include the table will result in non-consideration of the CVs. The Bidder must ensure that they provide resources with a similar experience and qualification in case there is a change of resources allocated to PIC.</p> <table border="1" data-bbox="207 1366 1388 1960"> <thead> <tr> <th data-bbox="207 1366 327 1668">Client</th> <th data-bbox="327 1366 534 1668">Name of IBM Cognos Assignment</th> <th data-bbox="534 1366 837 1668">Relevance to Service Offerings</th> <th data-bbox="837 1366 981 1668">Start Date</th> <th data-bbox="981 1366 1133 1668">End Date</th> <th data-bbox="1133 1366 1388 1668">Client Contact Details</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Client	Name of IBM Cognos Assignment	Relevance to Service Offerings	Start Date	End Date	Client Contact Details																									<p data-bbox="1402 436 1594 481">20</p>
Client	Name of IBM Cognos Assignment	Relevance to Service Offerings	Start Date	End Date	Client Contact Details																										

Technical / Functional Criteria	Weightings																																			
<p>7.3 Company Experience (Reference Letters)</p> <p>Please provide A MINIMUM of three (3) recent (not older than 12 months) attestation letters from the respective customers on the letterheads confirming the development, support, and maintenance of IBM Cognos financial reporting environment. The reference letters must be in the form of individual letters from their respective customers.</p> <p>Solution Scope Services.</p> <p>The letters MUST INCLUDE the company name, the services offered, contact person, the designation of contact, and contact numbers. (If the letters do not include all of the above requirements, the PIC will not accept the letter as being valid.)</p> <p>Please note: The PIC will also accept a list of references and/or references listed on the below table.</p> <table border="1" data-bbox="204 1384 1311 1740"> <thead> <tr> <th data-bbox="204 1384 320 1541">Client</th> <th data-bbox="320 1384 461 1541">Contact Person</th> <th data-bbox="461 1384 675 1541">Designation of contact</th> <th data-bbox="675 1384 794 1541">Start Date</th> <th data-bbox="794 1384 911 1541">End Date</th> <th data-bbox="911 1384 1129 1541">Relevance to Service Offerings</th> <th data-bbox="1129 1384 1311 1541">Client Contact Details</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Client	Contact Person	Designation of contact	Start Date	End Date	Relevance to Service Offerings	Client Contact Details																													<p>20</p>
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Technical / Functional Criteria	Weightings
<p>7.4 Service Level Agreement</p> <p>Bidder must:</p> <p>Propose Premium Support SLAs inclusive but not limited to the following:</p> <ul style="list-style-type: none"> ○ Service Priority Levels and associated Turnaround times ○ Relationship Management Activities; ○ Services credit methodology in case of a Service Level Breach; and ○ Sample service level reporting. 	<p>5</p>

Phase 3: PRICE AND BEE EVALUATION

All Bidder to submit their pricing as per schedule below-

- (a) Annual increases must not exceed CPI related to the specific year;
- (b) A maximum of 80 points is allocated for price on the following basis:

Where

P = Points scored for price of bid under consideration

Pt. = Rand value of bid under consideration

Pmin = Rand value of lowest acceptable bid

Points will also be awarded based to a bidder for attaining their B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points /20
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non- compliant Contributor	0

8 PHASE 4: PRICING PROPOSAL

Bidder(s) are required to submit a proposal for all services outlined in the Scope of work. The costs for the Bidder's proposal should be submitted in a separate document in line with the Scope of Work identified. It is the responsibility of the Bidder to ensure the accuracy of the pricing provided as part of the response.

Costs should include the complete, fixed costs (if not fixed please indicate and provide details) for the services requested, including but not limited to the following:

All costs should be completely reflected on the pricing proposal.

When completing the Pricing Bidder must take note of the following:

- All pricing (including services, resources, hourly rates charged, quantities etc.) to be quoted in South African Rand including VAT. Pricing should be in alignment with the National Treasury.
- Bidders to incorporate pricing assumptions which will include:
 - Licensing fees;
 - Price fluctuations.
- Disbursements will be discussed and agreed during contract negotiations in line with the PFMA and/or National Treasury Regulations.

Pricing Model

Note: The price proposal must inclusive of **IBM Cognos license renewal costs**. The bidder must provide a detailed breakdown of all elements which make up the cost of the proposed software e.g. software license structure, services included in the licenses, number of licenses, etc.

The proposed cost must be inclusive of all required services to complete the implementation as per the requirements. See **ANNEXURE F** to contact IBM for quotation.

IBM Cognos Financial Reporting Development Services			
	Item	Monthly Cost	Annual Cost

Hours	Hourly rate	Annual Monthly Cost (Incl. Vat)	Annual Cost (Incl. Vat)
40-60			
61-80			
81-100			
	Sub Total 1.1	R	R

Maintenance and Support		
Cost element		Total Cost Inc VAT
	Year 1	R
	Year 2	R
	Year 3	R
Sub Total 1.2		R

Project Management Services		
Hours	Hourly rate	
40-60	R	
61-80	R	
81-100	R	
Sub Total 1.3		R

IBM Cognos License Renewal Year 1		
Product	Quantity	Cost (Incl. Vat)
IBM Cognos License Renewal Year 2		
Product	Quantity	Cost (Incl. Vat)
IBM Cognos License Renewal Year 3		
Product	Quantity	Cost (Incl. Vat)
Sub Total 1.4		R

Total Bid Price

Sub-total	Amount
SUB-TOTAL 1.1	
SUB-TOTAL 1.2	
SUB-TOTAL 1.3	

SUB-TOTAL 1.4	
TOTAL BID INC VAT	

9 PROPOSED RESPONSES FORMAT

For the purpose of ease in evaluating the **Functionality of bids**, Bidder are required to present their bid documentation under the following headings:

Reference	Title	Guideline
Section 1	Cover letter	Brief company background, services and expertise, contact name and details of delegate authorized to make representations for the organization.
Section 2	Administrative Requirements and Completed RFP Document	Completion of RFP document and submission of administrative requirements
Section 3	Scope of Work	Respond and cover all items presented for IBM Cognos maintenance support, development, and license.
Section 4	Bidder Experience	Provide a summary of the company's experience in the nature of the services required and staff compliment and CV

		details/experience of the team to be assigned to this project.
Section 5	Client References	Provide a summary of client references
Section 6	Service Management	Should cover the proposed SLA, support, and maintenance plan for a period of 3 years
Section 7	Pricing Proposal	Cover all costs in detail as per pricing proposal details

10 CONDITIONS

10.1 The PIC reserves the right not to accept the lowest priced bid or any bid in part or in a whole.

10.2 Joint Ventures / Consortiums

10.2.1 The following information and documentation must be submitted:

10.2.1.1 All information stipulated under minimum and administrative requirements must be submitted by all parties involved in the Joint Ventures/Consortiums, including ownership and executive management information.

10.2.1.2 A percentage breakdown of the work allocation between the parties must be clearly indicated.

10.2.1.3 A formal signed agreement indicating the leading company as well as the other company roles and responsibilities must be submitted.

10.2.1.4 A skills transfer plan between the parties must be submitted.

10.3 Non-Commitment

- 10.3.1 The PIC reserves the right to withdraw or amend these terms of reference by notice in writing to all parties who have received the terms of reference prior to the closing date.
- 10.3.2 The cost of preparing of bids will not be reimbursed.

10.4 Reasons for rejection

- 10.4.1 The PIC reserves the right to reject bids that are not according to specification/Terms of Reference. Bidder must clearly indicate compliance or non-compliance with specification/Terms of Reference.
- 10.4.2 Bidder shall not contact the PIC on any matter pertaining to their bid from the time the bids are closed to the time the bid has been adjudicated. Any effort by a bidder to influence the bid evaluation, bid comparisons or bid award decisions in any matter, may result in rejection of the bid concerned.
 - 10.4.2.1 The PIC shall reject a submission if the Bidder has committed a proven corrupt or fraudulent act in competing for a particular contract.
 - 10.4.2.2 The PIC may disregard any submission if that Bidder, or any of its directors -
 - 10.4.2.2.1 have abused the Supply Chain Management (SCM) system of any Government Department/ institution;
 - 10.4.2.2.2 have committed proven fraud or any other improper conduct in relation to such system;
 - 10.4.2.2.3 have failed to perform on any previous contract and the proof thereof exists; and/or

10.4.2.2.4 Is restricted from doing business with the public sector if such a bidder obtained preferences fraudulently or if such bidder failed to perform on a contract based on the specific goals.

10.5 Cancellation of Bid

10.5.1 The PIC may prior to the award of a bid, cancel a bid for the following reasons -

10.5.1.1 due to changed circumstances, there is no longer a need for the goods or services requested;

10.5.1.2 funds are no longer available to cover the total envisaged expenditure;

10.5.1.3 no acceptable bids are received

10.5.1.4 unsuccessful contract negotiations

10.5.2 The PIC may after award of the tender but before conclusion of a contract, cancel a bid for the following reasons-

10.5.2.1 due to change of circumstances, there is no longer a need for the goods or services requested;

10.5.2.2 funds are no longer available to cover the total envisaged expenditure.

10.6 Clarifications

Any clarification required by a bidder regarding the meaning or interpretation of the document, or any other aspect concerning the submission, is to be requested in writing e-mail to tenders@pic.gov.za .

10.7 Receipt of Bids

Bids to be received Electronically.

10.8 Late Bids

Bids received late shall not be considered. A bid will be considered late if arrived only one second after 11h00 or any time thereafter.

10.9 Presentations

The PIC may require presentations and/or site visits at a stipulated date and time from short-listed Bidder as part of the bid process.

10.10 Service Level Agreement (SLA)

10.10.1 The SLA will set out the administration processes, service levels and timelines.

10.10.2 The award of a tender shall always be subject too successful negotiation and conclusion of an SLA / contract. There will be no binding agreement between the parties if a contract has not been concluded.

10.11 Contracting

Bidders are advised that a valid contract will only come into existence between the PIC and the successful bidder after conclusion of successful negotiations and signature of the Contract by both parties' respective delegated authorities.

See **ANNEXURE E** for Contracting terms and conditions.

11 PART A SBD 1

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE PUBLIC INVESTMENT CORPORATION					
BID NUMBER:	PIC 026/2020	CLOSING DATE:	30 April 2021	CLOSING TIME:	11:00 AM
DESCRIPTION	APPOINTMENT OF A SUITABLY QUALIFIED BIDDER FOR THE PROVISION OF IBM COGNOS DEVELOPMENT MAINTENANCE, SUPPORT, AND LICENSE RENEWAL SERVICES FOR A PERIOD OF THREE(3) YEARS				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
Menlyn Maine Central Square					
Corner Aramist Avenue & Corobay Avenue					
Waterkloof Glen Extension 2					
Tender Box is located on ground floor: Between ABSA and Woolworths					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON			CONTACT PERSON		
TELEPHONE NUMBER			TELEPHONE NUMBER		
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS			E-MAIL ADDRESS		
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					

VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE		OR	CENTRAL	MAAA
	SYSTEM PIN:			SUPPLIER	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX]		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX]
	<input type="checkbox"/> Yes <input type="checkbox"/> No				<input type="checkbox"/> Yes <input type="checkbox"/> No

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER PART B:3]
---	--	--	---

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?

YES NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?

YES NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO SIGN A SERVICE LEVEL AGREEMENT.**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDER MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDER ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDER MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE.”

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

(Proof of authority must be submitted e.g. company resolution)

DATE:

12 DECLARATION OF INTEREST

1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. **In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.**

2.1 Full Name of bidder or his or her representative:

.....

2.2 Identity Number:

.....

2.3 Position occupied in the Company (director, trustee, shareholder²):

.....

2.4 Company Registration Number:

.....

2.5 Tax Reference Number:

.....

2.6 VAT Registration Number:

.....

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

¹ "State" means –

- a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- b) any municipality or municipal entity;
- c) provincial legislature;
- d) national Assembly or the national Council of provinces; or
- e) Parliament.

2”Shareholder” means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder: **YES / NO**

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member:

.....

Name of state institution at which you or the person connected to the bidder is employed:

.....

Position occupied in the state institution:

Any other particulars:

.....

.....

.....

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? **YES / NO**

2.7.2.1 If yes, did you attached proof of such authority to the bid document? **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.1 If no, furnish reasons for non-submission of such proof:

.....

.....

.....

2.8 Did you or your spouse, or any of the company's directors / trustees / **YES / NO**
shareholders / members or their spouses conduct business with the state
in the previous twelve months?

2.8.1 If so, furnish particulars:
.....
.....
.....

2.9 Do you, or any person connected with the bidder, have any relationship **YES / NO**
(family, friend, other) with a person employed by the state and who may be
involved with the evaluation and or adjudication of this bid?

2.9.1 If so, furnish particulars:
.....
.....
.....

2.10 Are you, or any person connected with the bidder, aware of any relationship **YES/NO**
(family, friend, other) between any other bidder and any person employed
by the state/PIC who may be involved with the evaluation and or
adjudication of this bid?

2.10.1 If so, furnish particulars:
.....
.....
.....

2.11 Do you or any of the directors / trustees / shareholders / members of the **YES/NO** company have any interest in any other related companies whether or not they are bidding for this contract?

2.11.1 If so, furnish particulars:

.....

.....

.....

3. Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Personal Number

DECLARATION

I, _____ THE _____ UNDERSIGNED
(NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS
CORRECT.

I ACCEPT THAT THE PIC MAY REJECT THE BID OR ACT AGAINST ME SHOULD THIS
DECLARATION
PROVE TO BE FALSE.

.....

.....

Signature

Date

.....

.....

Position

Name of bidder

13 COMPANY INFORMATION

Please complete the following questionnaire:

1. **Company Name:**

2. **Other Trading Names:**

3. **Type of Organization: (Public Company ('Limited'), Private Company ('(Pty) Ltd'),
Close Corporations ('cc'))**

4. **Physical and Postal Address of the Company:**

Postal Code:	Postal Code:

5. Contact Details

Contact Name	
Contact Number	
Cell Number	
Email Address	
Alternative Contact	
Email Address	
Contact Number	

6. Company Information

Average no. of employees:	
Average annual turnover:	

Type of Enterprise: (e.g. Generic, Qualifying small enterprise, Exempted Micro Enterprise)	
Industry in which the entity operates:	

7. Banking Details

Banker:	
Auditor:	
Year of Establishment:	
Registration number of entity:	
Sector:	

***A letter from your bank with a bank stamp or cancelled cheque must be submitted.**

8. Tax Registration Details:

Income Tax Reference Number:	
VAT Registration Number:	
PAYE Registration Number:	

9. List of Shareholders:

***ID Documents of the Board of directors/members, owners, shareholders or executive committee must be submitted.**

*** CIPC Documents must be attached.**

DECLARATION

Bidder Name: _____

Signature: _____

Designation: _____

I declare that:

- All information provided is true and correct
- The signatory of the bid document is duly authorized
- Documentary proof regarding any bid issue, will, when required be submitted to the satisfaction of the PIC

PIC will upon detecting that:

- The BBEE status level of contribution has been claimed or obtained on a fraudulent basis;
- Any of the conditions have not been fulfilled act against the bidder.

I understand that:

PIC may:

- Disqualify the bidder from the bidding process;
- Recover all costs, losses or damages it has incurred or suffered as a result of the bidder's conduct;
- Cancel the contract and claim any damages which has suffered as a result of having less favorable arrangements due to cancellation;
- Restrict the bidder, its shareholders and directors or only shareholders and directors who acted on fraudulent basis, from obtaining business from any organ or state for a period not exceeding 10 years after audi alteram partem (hear the other side) rule has been applied; and
- Forward the matter for criminal prosecution

Thus signed and accepted on this _____^{st / nd / rd / th} day of _____,

20____ at _____:

Who warrants his / her authority hereto

For and on behalf of:

ANNEXURE D

CONFIDENTIALITY AND NON-DISCLOSURE AGREEMENT

Between

PUBLIC INVESTMENT CORPORATION SOC LIMITED

(Registration Number 2005/009094/06)

("PIC")

AND

(Identity Number / Registration Number: _____)

(Hereinafter referred to as the parties.)

Introduction

1. The parties wish to record the terms and conditions upon which each shall disclose confidential information to the other, which terms and conditions shall constitute a binding and enforceable agreement between the parties and their agents.

2. This agreement shall also bind the parties, notwithstanding the date of signature hereof, in the event that either party shall have disclosed any confidential information to the other party prior to date of signature hereof.

3. For the purposes of this agreement the party which discloses confidential information shall be referred to as “the disclosing party” and the party which receives the confidential information shall be referred to as “the receiving party”.

The Confidential Information

4. "Confidential Information" shall, for the purpose of this agreement include, without limitation, any technical, commercial or scientific information, know-how, trade secrets, processes, machinery, designs, drawings, technical specifications, terms of agreements, details of investment strategies, organisational strategies or structure of either party, products or services offered by either party or any other matter which relates to the business of either party in respect of which information is not readily available in the normal course of business which may come to the knowledge of the other party in whatever form, disclosed to or assessed by either party during the course of his relationship with the other party.

Disclosure of confidential information

5. The disclosing party shall only disclose the confidential information to the receiving party to the extent deemed necessary or desirable by the disclosing party in its discretion.
6. The receiving party acknowledges that the confidential information is a valuable, special and unique proprietary asset to the disclosing party.

7. The receiving party agrees that it will not, during or after the course of their relationship and/or the term of this agreement as described in Clause 17, disclose the information to any third party for any reason or purpose whatsoever without the prior written consent of the disclosing party, save in accordance with the provisions of this agreement. In this agreement “third party” means any party other than the parties.

8. Notwithstanding anything to the contrary contained in this agreement the parties agree that the confidential information may be disclosed by the receiving party to other related parties on a need-to-know basis; provided that that party takes whatever steps are necessary to procure that such other related parties agree to abide by the terms of this agreement to prevent the unauthorised disclosure of the confidential information to third parties. For purposes of this clause, the receiving party’s other related parties and employees, directors or managers shall be deemed to be acting, in the event of a breach, as that party’s duly authorised agents.

9. The receiving party agrees:
 - 9.1 not to utilise, exploit or in any other manner whatsoever use the confidential information disclosed pursuant to the provisions of this agreement for any purpose whatsoever without the prior written consent of the disclosing party;

9.2 that the unauthorized disclosure of the confidential information to a third party may cause irreparable loss, harm and damage to the disclosing party. Accordingly, the receiving party indemnifies and holds the disclosing party harmless against any loss, claim, harm or damage, of whatever nature, suffered or sustained by the disclosing party pursuant to a breach by the receiving party of the provisions of this agreement.

Title

10. All confidential information disclosed by the disclosing party to the receiving party is acknowledged by the receiving party:

10.1 to be proprietary to the disclosing party; and

10.2 not to confer any rights to the receiving party of whatever nature in the confidential information.

Restrictions on disclosure and use of the confidential information

11. The receiving party undertakes not to use the confidential information for any purpose other than:

11.1 that for which it is disclosed; and

11.2 in accordance with the provisions of this agreement.

Standard of care

12. The receiving party agrees that it shall protect the confidential information disclosed pursuant to the provisions of this agreement using the same standard of care that the receiving party applies to safeguard its own proprietary, secret or confidential information and that the information shall be stored and handled in such a way as to prevent any unauthorised disclosure thereof.

Return of material containing or pertaining to the confidential information

13. The disclosing party may, at any time, request the receiving party to return any material containing, pertaining to or relating to confidential information disclosed pursuant to the terms of this agreement and may, in addition request the receiving party to furnish a written statement to the effect that, upon such return, the receiving party has not retained in its possession, or under its control, either directly or indirectly, any such material.

14. As an alternative to the return of the material contemplated in clause 13 above, the receiving party shall, at the instance of the disclosing party, destroy such material and furnish the disclosing party with a written statement to the effect that all such material has been destroyed. Notwithstanding the aforesaid, the receiving party will be entitled to retain such documents as they are reasonably required to retain in order to fulfil their professional obligation with regard to document retention, imposed on them by the professional body of which they are a member.

15. The receiving party shall comply with a request in terms of this clause, within 7 (seven) days of receipt of such a request.

Excluded confidential information

16. The obligations of the receiving party pursuant to the provisions of this agreement shall not apply to any confidential information that:
 - 16.1 is known to, or in the possession of the receiving party prior to disclosure thereof by the disclosing party;
 - 16.2 is or becomes publicly known, otherwise than as a result of a breach of this agreement by the receiving party;

16.3 is developed independently of the disclosing party by the receiving party in circumstances that do not amount to a breach of the provisions of this agreement;

16.4 is disclosed by the receiving party to satisfy an order of a court of competent jurisdiction or to comply with the provisions of any law or regulation in force from time to time; provided that in these circumstances, the receiving party shall advise the disclosing party to take whatever steps it deems necessary to protect its interests in this regard and provided further that the receiving party will disclose only that portion of the information which it is legally required to disclose and the receiving party will use its reasonable endeavours to protect the confidentiality of such information to the greatest extent possible in the circumstances;

16.5 is disclosed to a third party pursuant to the prior written authorisation of the disclosing party;

16.6 is received from a third party in circumstances that do not result in a breach of the provisions of this agreement.

Term

17. Subject to clause 2 this agreement shall commence upon the date of signature of the last signing party hereto ("the effective date") and shall endure for a period of 12 (twelve) months ("the term") thereafter, or for a period of one year from the date of the last disclosure of confidential information to the receiving party, whichever is the longer period, whether or not the parties continue to have any relationship for that period of time. In the event that the parties extend the term by mutual and written agreement, then the provisions hereof shall endure for a further minimum period of 12 (twelve) months mutatis mutandis.

No Solicit

18. Both parties agree that they will not solicit, interfere with, or entice or endeavour to solicit, interfere with or entice away from the other party, any employee or consultant of the other party, or of either parties consultant(s) or sub-contractor, for the duration of this agreement.

Additional Action

19. Each party to this agreement shall execute and deliver such other documents and do such other acts and things as may be necessary or desirable to give effect to the terms and provisions of this agreement.

Breach

20. In the event that the receiving party should breach the provisions of this agreement and fail to remedy such breach within 7 (seven) days from date of a written notice to do so, then the disclosing party shall be entitled to invoke all remedies available to it in law including the institution of urgent interim proceedings and/or an action for damages.

Amendments

21. No amendment, interpretation or waiver of any of the provisions of this agreement shall be effective unless reduced in writing and signed by both parties.

Enforcement

22. The failure by the disclosing party to enforce or to require the performance at any time of any of the provisions of this agreement shall not be construed to be a waiver of such provision, and shall not affect either the validity of this agreement or any part hereof or the right of the disclosing party to enforce the provisions of this agreement.

Headings

23. The headings of the clauses of this agreement are used for convenience only and shall not affect the meaning or construction of the contents of this agreement.

Representations & Warranties

24. Each party represents that it has authority to enter into this agreement and to do all things necessary to procure the fulfilment of its obligations in terms of this agreement.

Entire agreement

25. This agreement contains the entire agreement of the parties with respect to the subject matter of this agreement and supersedes all prior agreements between the parties, whether written or oral, with respect to the subject matter of this agreement.

Governing law

26. This agreement and the relationship of the parties in connection with the subject matter of this agreement and each other shall be governed and determined in accordance with the laws of the Republic of South Africa.

Submission

27. The parties hereby submit to the non-exclusive jurisdiction of the Northern - Gauteng High Court.

Domicile (Physical Address)

28. Any written notice in connection with this agreement may be addressed:

- 29.1 in the case of PIC to

MENLYN MAINE CENTRAL SQUARE

CORNER ARAMIST AVENUE & COROBAY AVENUE

WATERKLOOF GLEN EXTENSION 2

0181

and shall be marked for the attention of.....;

29.2 in the case of _____ to

and shall be marked for the attention of _____.

30. A party may change that party's address, by prior notice in writing to the other party.

31. If any notice is to be sent by mail, it shall be sent by prepaid registered mail and shall then be deemed until and unless the contrary is proved, to have been received 10 (ten) days after the date of posting.

32. If any notice is sent by telefax, it will be deemed, until and unless the contrary is proved, to have been received on the date recorded on the transmission slip.

33. If any notice is delivered by hand, it will be deemed to have been received on proof of the date of delivery.

Severability

34. In the event of any one or more of the provisions of this agreement being held for any reason to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision of this agreement, and this agreement shall be construed as if such invalid, illegal or unenforceable provision was not a part of this agreement, and the agreement shall be carried out as nearly as possible in accordance with its original terms and intent.

Signed at on this the day of 2018

Witness signature.

Signature

Duly authorised representative of

Public Investment Corporation SOC Limited

Print name.

Print Name.

Date.

Date.



Signed at _____ on this the _____ day of _____ 2018

Witness signature.

Duly authorised representative of

Print name.

Print Name.

Date.

Date.

ANNEXURE E

Contracting terms and conditions

- Bidder are advised that a valid contract will only come into existence between the PIC and the successful bidder after conclusion of successful negotiations and signature of the Contract by both parties' respective delegated authorities.

Key contractual principles that successful Bidder must note for the final contract are as follows:

- Duration

Contracts will be for a fixed period. There will be no auto-renewals renewals.

- Limitation of Liability

The limitation of liability is subject to negotiation and will be informed by the contract value and risk associated with the contract.

Ownership of Data

The PIC shall retain ownership of the Data and all Intellectual Property Rights in and to all the Data.

Termination of Convenience

PIC requires a clause addressing termination of convenience

Governing Law

The PIC preferred Governing Law of the Contract between the parties is the law of the Republic of South Africa. In the event that the parties cannot agree on South African law, the PIC will accept the law of England.

Warranty

The Successful Bidder warrants that it:

- is authorised to enter into an Agreement and able to perform each of its duties in terms of the Agreement;
- is suitably qualified to provide the Services;
- is registered with the relevant industry body and its employees have the required certification and licences; and
- has public liability insurance cover commensurate with the risks to which it is exposed for the Term of the Agreement. Documentary proof of such insurance cover is to be provided to on or before the Date of Signature.

The Bidder shall provide the Services:

- with due care and skill;
- in accordance with the terms and conditions of this Agreement; and
- in compliance with all applicable laws and regulations.

The Bidder further warrants and guarantees that:

- the Services shall be rendered and executed in a professional manner in accordance with the standards agreed between the Parties and expected in the relevant industry; and
- the personnel tasked with rendering the Services have completed the requisite formal training and have the expertise to execute their functions properly, in particular regarding but not limited to:
- the execution of their Services, having regard for the legal aspects thereof;

Exit Management

If this Agreement is terminated in whole or in part for any reason whatsoever the provisions of the exit management plan agreed (if any) between the Parties shall come into effect and in any event, including where no agreed exit management plan exists, the Supplier shall co-operate fully with the PIC to ensure an orderly migration of the Services to the PIC or, at the PIC's request, a new supplier (an **Orderly Migration**). Without limiting the foregoing, the PIC shall be entitled to require the Supplier to continue to provide the Services for up to **[6 (six)]** months after the effective date of the termination of this Agreement on the same payment terms if, in the opinion of the PIC, such continuation is required in order to allow for an Orderly Migration. Co-operation by the Supplier shall include (without limitation), at the PIC's election, the provision by the Supplier of such personnel, equipment, resources, software, documentation, training and consultancy as may reasonably be required to enable an Orderly Migration and the return of the PIC's data in the manner, timeframes and a form and format specified by the PIC.

ANNEXURE F

Dear Bidder,

The PIC seeks to appoint a suitably qualified bidder for the provision of IBM Cognos financial reporting development, support, maintenance and license renewal services for a period of three (3) years, as summarised below;

- **IBM Cognos Maintenance and Support:** Application maintenance and support services for the IBM Cognos products and custom reporting solution;
- **IBM Cognos Development Services:** An allocation of forty (40) - hundred (100) development services, that would be used for further enhancements of the Cognos solution;
- **IT Project Management Services:** Project management services as and when required for the applicable development initiatives;
- **IBM Cognos License Renewal Services:** IBM Cognos products subscription renewal per year for a period of three (3) years, for listed products. The products are licensed through IBM International Passport Advantage with PIC entitlement.

For the purpose of the **IBM Cognos License Renewal Services**, bidders need to contact IBM for quotations and provide to IBM required details as per the IBM International Passport Advantage which the PIC has an entitlement to. This letter can be submitted to IBM for the same purpose.

As per the pricing proposal on the tender document, an annual fee * 3 is required for the licenses renewal services as per below table;

IBM Cognos License Renewal Year 1		
Product	Quantity	Cost (Incl. Vat)



IBM Cognos License Renewal Year 2		
Product	Quantity	Cost (Incl. Vat)
IBM Cognos License Renewal Year 3		
Product	Quantity	Cost (Incl. Vat)
Sub Total		R

The products requiring IBM license renewal services are as follows;

Product Code	Product Description	Quantity
E09T0LL	IBM Planning Analytics Express Connector per Install	1
E09T7LL	IBM Planning Analytics Express Connector for Non-Production environment per Install	2
E07PQLL	IBM Planning Analytics Express Administrator Authorised User	3
E01NALL	IBM Cognos Express Performance Management User Per Authorised User	15
E07PLLL	IBM Planning Analytics Cognos Analytics User Per Authorised User	10

Below are the contact details for the IBM resource to assist with licensing quotations;

Nicolette Coetzee

IBM Subscription Annuity – Central and South Africa

Phone: +27 11 302 6455

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