



PUBLIC INVESTMENT
CORPORATION®

Est. 1911



BID NO: RFIAUM001/2023

**REQUEST FOR INFORMATION FOR LOCALISATION OF SOLAR, NEW ENERGY VEHICLES AND
TRANSITION METALS/ MINERALS BENEFICIATION**

Bid Number: RFIAUM001/2023
Closing Date: 12 March 2024
Closing Time: 11:00 AM
Enquiries: tenders@pic.gov.za
Access to documents: www.pic.gov.za/pic/tenders/corporate-procurement

Document will be available on the PIC website on Monday 29 January 2024.

Bidders who wish to submit will be required to request a link for submission:

- By no later than **Friday 08 March 2024 at 11H00**.
- Request must be sent to tenders@pic.gov.za
- Include tender reference number (RFIAUM001/2023) on the subject line.

NB: The PIC will not take responsibility for requests missed due to incorrect or no referencing.

REQUEST FOR INFORMATION

RFIAUM001/2023: REQUEST FOR INFORMATION FOR LOCALISATION OF SOLAR, NEW ENERGY VEHICLES AND TRANSITION METALS/ MINERALS BENEFICIATION

Bid Number : RFIAUM001/2023

Briefing Session : 15 February 2024 (11H00 to 12H00)

Closing Date : 12 March 2024

Closing Time : 11:00 am

Place of Submission : On-line Submission (to be requested by interested
service providers)

Briefing Attendance Link:

https://teams.microsoft.com//meetup-join/19%3ameeting_OGJhY2U5MDctYmRkNy00N2Q2LThlOTktZDIzZmEyZWYxNjQ1%40thread.v2/0?context=%7b%22Tid%22%3a%2206fdb25e-a78c-4818-a304-562007fd761b%22%2c%22Oid%22%3a%2286fde25e-bbf8-4e62-95c2-27fbbcc87e8%22%7d

TABLE OF CONTENTS

1.	DEFINITIONS AND ABBREVIATIONS	3
2.	INTRODUCTION.....	5
3.	OVERVIEW.....	5
4.	SCOPE OF ENGAGEMENT	6
5.	FOCUS AREA.....	7
6.	REQUIRED INFORMATION.....	7

1 DEFINITIONS AND ABBREVIATIONS

- 1.1 **B-BBEE** means black broad-based economic empowerment;
- 1.2 **B-BBEE Status Level of contributor** means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of good practice on Black Economic Empowerment, issues in terms of section 9(1) of the BBBEE Act;
- 1.3 **Bid** means a written offer in a prescribed or stipulated form in response to an invitation by PIC for the provision of services, through price quotations and advertised through a competitive tendering process or proposals;
- 1.4 **BBBEE Act** means the Broad Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003), as amended;
- 1.5 **Consortium or joint venture** means an association of persons for the purpose of combining their expertise, property, capital, skill and knowledge in an activity for the execution of a contract;
- 1.6 **Contract** means the service level agreement that results from the written acceptance of a bid by the PIC and the successful negotiation and signature of the service level agreement by both represented by parties with delegated authorities;
- 1.7 **Functionality** means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 1.8 **Management** means an activity inclusive of control and performed on a daily basis, by any person who is an executive officer of an enterprise or holds a similar position, by whatever name that person may be designated, and whether or not that person is a director or holds similar position;
- 1.9 **Ownership** means the percentage ownership and control, exercised by individuals within an enterprise;

- 1.10 **Validity Period** means the time period for which price quotation for the provision of goods and services shall remain valid, in this case, being a period of 120 (one hundred and twenty) days from the closing date of this tender;
- 1.11 **PPPFA** means the Preferential Procurement Policy Framework Act, 2000 (Act No 5 of 2000), as amended; and
- 1.12 **SANAS** means the South African National Accreditation System.

2 INTRODUCTION AND BACKGROUND

2.1 The Public Investment Corporation SOC Limited (“PIC”) through its Unlisted Investments division promotes development and inclusive growth facilitating environmental, social, and financial returns. Environmental returns include the greening of the environment by reducing carbon emissions and using cleaner and renewable energy sources. Social returns include but are not limited to, the facilitation of job creation, economic empowerment and the equitable transformation of the companies and sectors to reflect South African demographics where the PIC invests. Key to this is unlocking value in new industries by promoting localisation for value chains. The Unlisted Investment Mandate is delivered through the following approaches:

- 2.1.1 Direct investments;
- 2.1.2 Co-investments and Partnerships; and
- 2.1.3 Indirect Investments/ Intermediaries.

3 OVERVIEW

3.1 3.1 The PIC through growing its pipeline and meeting its investment mandate is interested in investing in transition projects, that is projects in the energy transition sector such as new energy vehicles, solar and transition minerals and their beneficiation. The PIC would like to invest in the entire value chain but primarily supporting manufacturing as well as renewable power

producers and projects and projects focusing on the processing and beneficiation of critical metals for use in renewable technologies.

- 3.2 PIC invests in early-stage projects that are post feasibility and commercially proven and mature projects that are at financial close.
- 3.3 The PIC Early-stage Fund makes direct and indirect investments ranging between R50mn to R200mn. Projects below R50mn are funded through venture capital funds and non-bank financial intermediaries.
- 3.4 PIC also invests in unlisted projects where the minimum investment threshold is R100mn.
- 3.5 This RFI is aimed at building the PIC pipeline by equipping the PIC to better understand the projects that need funding, the stage of funding required, and the quantum involved.
- 3.6 The PIC wants to catalyse the development of new industries in the green economy.
- 3.7 The PIC through its investment wants to provide financial support (not exclusively) to Historically Disadvantaged Individuals (particularly, Africans, women, youth and people living with disabilities) who run businesses within the green economy.

4 SCOPE OF ENGAGEMENT

- 4.1 The aim of this RFI is to:
 - 4.1.1 Identify opportunities in the market driven by the energy transition and green economy.
 - 4.1.2 Determine project readiness and time horizon – stage of development of projects.
 - 4.1.3 Level of project development required.
 - 4.1.4 Determine funding needs for transition projects.

5 QUESTIONNAIRE

FRIAUM001/2023 – QUESTIONNAIRE		
No.	Questionnaire	Please provide a detailed Response in this column
1	Have you submitted your company documents?	
2	Have you submitted a project information memorandum?	
3	Have you submitted a detailed needs analysis and breakdown of use of funds?	

6 FOCUS AREAS

- 6.1 The RFI responses should be in energy transition areas including (but not limited to):
- 6.1.1 Renewable power generation and alternative energy sources
Manufacturing of components for renewable power generation (solar photovoltaic, wind energy, biomass etc.)
 - 6.1.2 New energy vehicles and related infrastructure (public transport and 2/3 wheelers)
 - 6.1.3 Transition/critical metals and beneficiation
 - 6.1.4 Battery and energy storage systems
 - 6.1.5 Carbon emissions mitigation (carbon capture and storage systems).
 - 6.1.6 Upstream and downstream industries with linkages to energy transition industries
 - 6.1.7 Non-bank financial intermediaries providing capital to support the development of new industries mentioned above.

7 REQUIRED INFORMATION

Respondents should outline their area of speciality, sector/industry, details of the project, their operations, stage of development, target market, time to market funding needs and any other relevant information.

Respondents should provide their company documents, a project information memorandum and a detailed needs analysis and breakdown of use of funds.

7.1 Clarifications

7.1.1 Any clarification required by a bidder regarding the meaning or interpretation of the document, or any other aspect concerning the submission, is to be requested in writing e-mail to tenders@pic.gov.za .

7.1.2 Closing date for submission of questions is **12 March 2024**

7.2 Receipt of RFI submission

7.2.1 The RFI shall be submitted on an online platform into a folder provided by the PIC upon request by bidder.

8 CONDITIONS AND IMPORTANT NOTES

- 8.1 Please note that this enquiry is not a Request for Quotation/Proposal but a Request for Information only and therefore non-committal and does not guarantee business, or an agreement to negotiate a binding agreement.
- 8.2 This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform the PIC's further decisions.
- 8.3 No respondent, through submission of information will gain any right to participate in any future process and participates herein on the basis that it is providing information voluntarily to strengthen a potentially beneficial process for all stakeholders.
- 8.4 In addition, no participant shall be prevented or excluded from participation in the bidding process due to submission of information in response to this RFI.

- 8.5 Through making a submission, a respondent accepts the terms and conditions which govern this process.
- 8.6 All participants responding to this RFI process need to ensure that they have received all information and remain solely responsible for satisfying themselves as to the information required in responding hereto.
- 8.7 The PIC reserves the right not to proceed with any further engagements on the requirements presented.
- 8.8 Responses may be used to support the business justification and funding requirements for implementing a Collateral management system.

9 ADMINISTRATIVE INFORMATION REQUIRED

The Bidder must comply with the requirements stated herein below.

- a) Bidders valid pin number to verify Tax Status on SARS website;
- b) B-BBEE status level certificate –Accredited by SANAS verification agencies;
- c) Exempted Micro Enterprises' (EMEs) with an annual total revenue of R10 million or less are required to obtain a sworn affidavit or certificate issued by companies intellectual Property Commission (CIPC);
- d) The CSD (Central Supplier Database) is a single source of all supplier information for all spheres of government and all suppliers engaging with the PIC should be registered on the CSD. Kindly enclose your CSD registration number; MAAA_____
- e) Acceptance of the conditions as stipulated in the bid document by initialling all pages of RFI document.

PIC SUPPLIER CONSENT FORM

General: In order for the Public Investment Corporation SOC Limited ("**PIC**") to consider the supplier's (referenced below) response to the RFP to become a supplier to the PIC ("**RFP**"), and to be included in the PIC supplier database, it will be necessary for the PIC to process certain personal information which the supplier may share with the PIC for the purpose of the RFP, including personal information – which may include special personal information (all hereafter referred to as "**Personal Information**"). The PIC will process the supplier's Personal Information in accordance with the PIC Privacy Policy available [here](http://www.pic.gov.za) (www.pic.gov.za).

Access to your Personal Information and purpose specification: Personal Information will be processed by the PIC for purposes of assessing the supplier's submission in relation to the RFP and for registering the supplier on the PIC supplier database and may be shared and stored internally for the purposes of assessing current and future services required by the PIC. We may also share the supplier's Personal Information with third parties, both within the Republic of South Africa and in other jurisdictions, including to carry out verification, background checks and Know Your Customer obligations in terms of the Financial Intelligence Centre Act, No. 38 of 2001 ("**FICA**"). In this regard, the supplier acknowledges that the PIC's authorised verification agent(s) and service providers will access Personal Information and conduct background screening.

Consent: By ticking "YES" and signing below, you agree and voluntarily consent to the PIC's processing of the supplier's Personal Information for the purposes of evaluating its RFP submission, including to confirm and verify any information provided in the submission and supplier gives PIC permission to do so.

The supplier understands that it is free to withdraw its consent on written notice to PIC and the supplier agrees that the Personal Information may be disclosed by the PIC to third parties, including PIC's affiliates, service providers and associates (some of which may be located outside of the Republic of South Africa). Please note that if you withdraw your consent at any stage we may be unable to process your RFP and/or continue to retain your details on the supplier database.

YES

NO

Supplier name (company name):	
Company registration number:	
Name of signatory (representative):	
Signature:	
Date:	

The signatory warrants that s/he is duly authorised to represent and bind the supplier

PIC takes privacy seriously and the PIC Privacy Notice sets out how we process your personal information <https://www.pic.gov.za/pages/privacy.aspx>