

07 September 2026

The Public Investment Corporation SOC Limited (PIC) is an asset management firm, whose mandate is to make investments in various sectors of the economy on behalf of public sector entities. Amongst our clients are the Government Employees Pension Fund, the Unemployment Insurance Fund and the Compensation Fund. Over the years, we have grown to be amongst the top and largest investment managers in South Africa and the rest of the African continent, with current assets under management at over R3.5 trillion. At the centre of our growth is a team of self-driven professionals who are results-focused.

We are currently seeking applications from dynamic individuals for the following position:

- **Position: Fund Principal: Property Deals and Transactions**
- ***Job Grade: E4 – F1**
- **Ref: FP001**
- **Salary:** All-inclusive remuneration package negotiable
- **Centre:** Properties

Purpose of the role:

To develop a pipeline of property deals (Property developments, acquisitions, disposals, debt, equity, indirect investments) for PIC Properties and to deliver the pipeline according to the approved outputs and thereby generating fee income, portfolio capital growth, rental revenue and total return for the business unit

Requirements:

- Honours degree or equivalent in Finance, Property or Real Estate
- Certification/ Diploma in Property Law and Sales
- FAIS RE 05 Certificate or must be obtained within 6 months of employment
- 10 – 12 years Investment and deal experience in the property industry of which 5 years must be at Senior Management with direct reports
- MSc in Real Estate, MBA, CA/SA or CFA Advantageous

Duties:

- Responsible for oversight and generation of new property investment opportunities for the business
- Responsible for evaluating and unlocking value in the existing property portfolio in terms of feasibilities of disposals and acquisitions.
- Oversee and manage structuring of the deals that considers equity and debt
- Initiate the production of committee reports to motivate deals proposed
- Sales/acquisition of assets according to portfolio objectives set by the Investment Division, using innovative sales and financing techniques where required
- Identify and close value accretive deals in accordance with client mandates to complete potential new deal transactions
- Develop and maintain strong client, service provider, internal stakeholder and industry networks to maximize investment leads
- Identify, pass on / close profitable business opportunities with potential and existing partners
- Implement and manage a reporting and management system that controls the pipeline management, board motivations, board reporting, deal status, etc.
- Research and maintain awareness of market that may lead to/open up new opportunities and create a competitive advantage for the PIC and clients

Competencies and skills:

- Deal Structuring expertise (equity and debt)
- Cross-sectorial real estate experience
- Computer Literate
- Target Driven
- Attentive to detail and Performance Driven
- Strong financial modelling skills
- Understanding of debt instruments
- Corporate Finance experience
- Property Risk experience

Our firm values diversity and excellence, and is committed to realising these across all operations and investment activities. If you are dynamic, resilient, agile, disciplined and eager to be part of a team that is focused on creating meaningful change, you are encouraged to apply for this position.

Closing Date: 19 September 2026

*** Grade Range:** The grade range for this position is from E4 – F1, commensurate with applicable minimum requirements.

The PIC is an equal opportunity employer and aligns appointments with its Employment Equity Plan.

Please forward a copy of your comprehensive curriculum vitae to: Recruitment4@pic.gov.za

Privacy Notice: *By submitting your application, you consent to the PIC processing your personal information as per applicable laws and the PIC Privacy Policy available on the PIC website (www.pic.gov.za). You are free to withdraw your consent at any time, after which, the PIC may cease processing your application.*